

July 30, 2009

Dear DeTech Fire Safety,

On March 16, 2009, I was working in the Middle East when I was notified that my home caught on fire.

My wife Tessy had a small Tea Candle burning in the bedroom and was leaving to go have lunch with our daughter. She blew the candle out but as I have now learned they sometimes can reignite, which was the case at our house. The candle burned and broke the glass holder, dumped onto the dresser and caught fire in our upstairs Master Bedroom. Tessy was gone less than 1 hour and upon returning with our daughter, she commented that it smelled like someone in the neighborhood was grilling out. When she opened the front door, the oxygen caused a huge flash. The upstairs windows blew out and flames shot 50 feet into the air. We had an ADT monitored system that didn't do a thing!

There was about \$50,000 in structure damage that our Homeowners Insurance covered most of, but our loss of contents is much larger. We have thus far sustained a loss of a little over \$50,000. Many are things that I purchased while overseas that can never be replaced. Though I must admit, not losing my wife to the fire makes the loss in contents easier to think about.

When we met the folks at DeTech, we felt immediate relief that any type of loss due to a fire is from this day forward going to be minimal at best. But, we feel confident that we have all but eliminated the threat of lost lives due to fire. I mentioned to Mr. Hanke that if I could have purchased this level of protection BEFORE our fire, \$25,000 would have been a bargain.

I would recommend to everyone that is fortunate enough to learn of DeTech BEFORE their fire to act now. I learned firsthand that this can and does happen to anyone. And those with youngsters in the house, to not provide this level of protection for your family in my opinion could be classified as Child Endangerment. To not know can be forgiven due to ignorance but to know and not to do, is inexcusable.

My years as Marine taught me that preparation and prevention are key to life safety, the same applies here.

Thank you DeTech for caring enough to go the extra mile with training your people to help families know what to do the night their fire strikes and for doing what no other company thus far has done in making equipment that have set the bar in excellence so very high.

Jerry & Tessy Webb

